



MAZAGON DOCK SHIPBUILDERS LIMITED

(Formerly known as Mazagon Dock Ltd.)

CIN: U35100MH1934GOI002079

(A Government of India Undertaking)

Dockyard Road, Mazgaon, Mumbai 400010. India.

ISO 9001:2015 Certified

Website: www.mazagondock.in

EXPRESSION OF INTEREST (EOI)

Department	: Offshore Projects – East Yard
E-mail ID	: mrgawande@mazdock.com/ pbpatil@mazdock.com
Phone no.	: 022 – 23762668
EOI no.	: EY/OP/T&I/03
EOI date	:13.03.2026
EOI closing date & time	:20.03.2026, 17:00 Hrs

EXPRESSION OF INTEREST (EOI)

Invitation to Reputed Firms for Prequalification of Heavy Fabrication

LETTER OF INVITATION

1. About MDL

Mazagon Dock Shipbuilders Limited (MDL) is a leading submarine and shipbuilding company in the country with a Navratna status. The company was taken over by the Government of India and established as a Public Sector Undertaking under the Ministry of Defence in 1960. Over the last six decades, MDL has delivered over 250 warships/submarines/ platforms to various customers in India and abroad. Out of these 30 major warships/submarines have been delivered to the Indian Navy. The diversified platforms delivered to various customers range from Destroyers, Stealth Frigates, Submarines, Missile Boats, Corvettes, Offshore Patrol Vessels, Multipurpose Support Vessels, Offshore Supply Vessels, Dredgers, Tugs and Cargo-Cum-Passenger Vessels, Offshore Platforms.

2. Introduction to EOI

Mazagon Dock Shipbuilders Limited (MDL) invites Expression of Interest (EOI) from reputed and experienced contractors involved in heavy engineering fabrication and willing to collaborate with MDL for execution of heavy fabrication and structural works such as:

- 1) Offshore Well Head Platforms (WHP)
- 2) Offshore Process Platforms
- 3) Jack-Up Rigs
- 4) Bridges and Heavy Structural Steel Works
- 5) Modular Fabrication and Erection
- 6) Any other offshore/onshore structures

Collaboration with MDL through Consortium partnership or Subcontracting or Joint Venture or any other mutually agreed formats.

MDL is extensively working in the field of Offshore and heavy engineering and presently executing 3 major orders of ONGC. Interested firms with relevant experience / qualification in the field of Oil & Gas/Offshore/heavy engineering projects shall submit their response to this EoI within specified timeline.

MDL may enter into Memorandum of understanding (MOU) with the firms found competent after due evaluation and diligence.

2.1 Scope of Work

The scope may include:

- i. Engineering & detailing
- ii. Procurement of structural steel
- iii. Heavy fabrication
- iv. NDT & testing
- v. Blasting & painting
- vi. Load-out and sea fastening
- vii. Offshore installation support (if applicable)

Note: Above scope is indicative and may change from project to project as per MDL requirement.

2.2 Eligibility Criteria

Interested companies must meet the following minimum criteria.

A) Technical and fabrication experience of:

- i. Firm shall have experience in fabrication of Offshore structures such as WHP, jackets, topsides, Jack-up rigs or marine structures. The firm shall have completed minimum 2 projects of 1500 tonnage each in last five years. Firm to produce PO copies and work completion certificate/customer letter etc. in support of the same.
- ii. Firm shall have their own fabrication yard with
 - a. Adequate open area for simultaneous fabrication of 02 wellhead platforms water depth of 50 m each
 - b. Adequate covered area for fabrication of supporting structures
 - c. Waterfront with sufficient draft and jetty for load-out & transportation of final structure weighing minimum of 2000 T

B) Commercial Qualification: -

The bidder shall submit the following as applicable as a part of commercial qualification.

- i. Shop & Establishment registration certificate.
- ii. Certificate of Incorporation / Partnership deed.
- iii. Bidder shall not be under a declaration of ineligibility issued by Govt. of India / State govt. / Public Sector Undertakings etc.
- iv. MSME, Start-up certificate.
- v. GST certificate
- vi. Bidders Company Profile.
- vii. List of infrastructure/equipment held by them along with details of their manufacturing facilities.
- viii. Details of personnel (Project Management Team) with designation, qualification and experience to determine their capabilities.

C) Financial Qualification: -

- i. Turnover of Firm: INR 100 Cr or more

For the purpose of ascertaining parameter of Turnover of the bidder, average turnover from operation of the bidder for the previous (Latest) three financial years shall be considered.

The Bidder shall enclose certificate issued by Chartered Accountant with their seal and signature, stating the firms net worth & turnover during the past three years

OR

Firm to submit Balance Sheet and Profit and Loss statement for last 3 years in order to ascertain its average annual turnover.

Average turnover from operation of the bidder for the previous three financial years shall be calculated by dividing the turnover from operation of previous three years by three, irrespective of the fact that quoted turnover for one particular year is for a period of less than 12 months or complete 12 months.

The date (i.e. the financial year closing date) of the immediate previous year's Audited Standalone Annual Financial Statement/ Audited Consolidated Annual Financial Statement (To specify clearly either standalone or consolidated) should not be older than twenty-four (24) months from the actual date of bid closing (i.e. in case of tender extension, the final extended bid closing date will be considered).

The amount of Sales Taxes, Goods and Service Tax and Value Added Taxes will not be included in the turnover of the bidder.

i. Net-worth of Firm: Positive

Net worth shall mean: "Share Capital + Reserves created out of profits and securities premium account (excluding revaluation reserves) - Deferred Expenditure - Miscellaneous Expenditure to the extent not written off and carried forward Loss - Reserves created out of write back of depreciation and amalgamation".

Further, the date (i.e. the financial year closing date) of the immediate previous year's Audited Standalone Annual Financial Statement/ Audited Consolidated Annual Financial Statement for the purpose of calculation of Net-worth, should not be older than twenty-four (24) months from the EoI closing date.

2.3 Experience with following reputed EPC Contractor will be an added advantage:

- i. Oil and Natural Gas Corporation
- ii. Larsen & Toubro
- iii. Afcons Infrastructure
- iv. Other reputed EPC contractors

2.4 Infrastructure Requirements

Firm shall have following infrastructure other than specified at para 2.2(A) either owned or leased

- i. Cranes/ Mobile Cranes (100T and above)
- ii. Heavy rolling, bending, and welding facilities
- iii. Machineries like lathes, Drilling, Milling etc.
- iv. Qualified welding procedures (WPS/PQR)
- v. NDT facilities (RT, UT, MPI, DPI)
- vi. Blasting and painting yard
- vii. Material handling equipment's.

2.5 Certifications

Firm shall have following certifications.

ISO: 9001: 2015
 ISO 14001
 ISO 45001

2.6 Documents to be Submitted

In addition to documents mentioned in para 2.2(B) above, firm to submit following:

- i. Interested companies shall submit:
- ii. Company profile
- iii. Details of completed projects in last five years
- iv. Work orders and completion certificates
- v. Yard layout & equipment list
- vi. QA/QC manual
- vii. HSE policy
- viii. Financial statements (last 3 years)

2.7 Process to be Confidential:

Information relating to the examination, clarification, evaluation and comparison of EoI and recommendations will not be disclosed to participating firm(s). Any effort by participating firm(s) to influence MDL processing of EoI or selection decisions may result in the rejection of the EoI.

2.8 Miscellaneous:

Right to accept or reject any or all Applications:

- i. Notwithstanding anything contained in this EoI, MDL reserves the right to accept or reject any application and to annul the EoI process and reject all applications, at any time without any liability or any obligation for such acceptance, rejection or annulment and without assigning any reasons, thereof. In the event that MDL rejects or annuls all the applications, it may at its discretion, invite all eligible participating firms to submit fresh applications.
- ii. MDL reserves the right to disqualify any applicant during or after completion of EoI process, if it is found there was a material misrepresentation by any such applicant or the applicant fails to provide within the specified time, supplemental information sought by MDL.
- iii. MDL reserves the right to verify all statements, information and documents submitted by the applicant in response to the EoI. Any such verification or lack of such verification by MDL shall not relieve the applicant of his obligations or liabilities hereunder nor will it affect any rights of MDL.

2.9 Governing Laws & Jurisdiction:

The EoI process shall be governed by, and construed in accordance with, the laws of India and the Courts at Mumbai (India) shall have exclusive jurisdiction over all disputes arising under, pursuant to and / or in connection with the EoI process.

2.10 Bid rejection criteria

MDL may at its sole discretion and at any time during the evaluation of proposal, disqualify any bidder, if they have:

- a) Bids received after due date.
- b) Bidder's failure to furnish sufficient or complete details for evaluation of the bids within the given period.

- c) Incomplete / misleading / false / ambiguous in the proof of eligibility requirements.
- d) Failed to produce timely clarifications related thereto, when sought.
- e) Bids not meeting qualification criteria mentioned above.
- f) Submitted more than one proposal for single specialisation area.
- g) Declared ineligible by the Government of India / State govt. / Public sector undertaking.
- h) Bids with technical requirements and or terms not acceptable to MDL.
- i) Information relating to the evaluation, clarification and recommendation for pre-qualification shall not be disclosed to bidders or any other persons not officially concerned with such process until the pre-qualification process is completed. Any effort by the bidder to influence MDL prequalification process may result in rejection of his EOI.

3. Schedule for EOI Process:

The schedule of activities during the EoI Process shall be as follows -

Sl. No.	Description	Date
1	Issue of EoI document	13.03.2026
3	Last date of Submission of EoI response	20.03.2026, 17:00 Hrs

Proposal (**Original + one soft copy**) super scribing the enquiry number, enquiry subject, last date for receipt of EOI and shall be addressed to

Mr. Manoj Gawande,
 DGM (Offshore Projects- EY)
 Mazagon Dock Shipbuilders Limited, Dockyard road,
 Mumbai 400010
 E-Mail: mrgawande@mazdock.com

All the correspondences shall be addressed to the following:

- i) Mr. Manoj Gawande
 DGM (Offshore Projects- EY)
 E-Mail: mrgawande@mazdock.com
- ii) Mr. Prashant Patil
 CM (Offshore Projects- EY)
 E-Mail: pbpatil@mazdock.com

4. Disclaimer

- i. This EOI is only for shortlisting and does not constitute a tender or commitment to award any contract
- ii. MDL, its employees and advisors make no representation or warranty and shall incur no liability under any law, statute, rules or regulations as to the accuracy, reliability or completeness of the EoI document.
- iii. MDL may, in its absolute discretion, but without being under any obligation to do so, modify, amend or supplement the information in this EoI document.
- iv. The issue of this EoI does not imply that MDL is bound to select and shortlist any or all the participating firm. Even after selection of suitable participating firm, MDL is not bound to proceed ahead with the participating firm and in no case be responsible or liable for any commercial and consequential liabilities in any manner whatsoever.
- v. The participating firm shall bear all costs associated with the preparation, technical discussion/presentation and submission of EoI. MDL shall in no case be responsible or liable for these costs regardless of the conduct or outcome of the EoI process.
- vi. Canvassing in any form by the participating firm or by any other agency on their behalf shall lead to disqualification of their EoI.

Format for Covering Letter

[On the Letterhead of the Participating firm]

To,

Mr. Manoj Gawande,
 DGM (Offshore Projects- EY)
 Mazagon Dock Shipbuilders Limited (MDL),
 Mumbai-400010, India.
 Contact No- 022-23762665,
 E-Mail: mrgawande@mazdock.com

Ref: Submission of Expression of Interest (EoI)

Sir,

Being duly authorized to represent and act on behalf of.....
 (Hereinafter Referred to as “the Applicant”), and having reviewed and fully understood the EOI
 and information provided, the undersigned hereby applies in response to the EoI document.

We would like to associate with MDL for following offshore related works and submit our
 proposal in this regard. We understand that you are not bound to accept the EoI.

Sr. No.	Area of Interests	(Firm to tick)
1		

I am enclosing the Expression of Interest with the details as per the requirements of the EoI
 document, for your evaluation.

I hereby declare that the details furnished in this EoI proposal are true and correct to the best of
 my knowledge and belief. In case any of the information is found to be false or untrue or
 misleading or misrepresenting, I am aware that I will be held liable for it and MDL is free to take
 any legal / commercial action not limited to barring / blacklisting.

We hereby declare that we are not under a declaration of ineligibility / blacklisting /debaring from
 doing business issued by Govt. of India / State govt. / Public Sector Undertakings etc.

Yours faithfully,
 (Signature & Seal of Authorised Signatory)
 Name & Designation :
 Date:

Annexure-1

General Information to be submitted by Applicant along with cover letter

1. Name of the Company
2. Legal status of the Company:
3. Brief description of the Company including details of its business groups/subsidiaries/ affiliates:
4. Date of Incorporation:
5. Date of Commencement of Business:
6. Full address including Telephone nos. / Fax nos.:
Registered Office:
Head Office:
Address for communication:
Contact Details:
Office Address in India, if any:
7. Documents to be enclosed:
 - a. As per pre-qualification criteria

Signature & Seal: Authorised
Signatory of the Party

Annexure-2

Financial Information

Date: [insert day, month, year]

Legal Name: [insert full name]

Financial Data

Sl. No.	Last three Financial Year	Annual Turnover	Profit after Tax (PAT)	Net worth as at the end of the financial year
1				
2				
3				

2. Financial documents

The participating firm shall provide copies of the financial statements including balance sheets all notes and related income statements for last 3 years.

The financial statements shall:

- Reflect the financial situation of the participating firm submitting EoI.
- Be audited by a certified accountant.
- Be complete, including all notes to the financial statements.
- Correspond to accounting periods already completed and audited (no statements for partial periods shall be accepted).

(Signature & Seal)
 Authorised Signatory of the Party

Certificate from Chartered Accountant:

This is to certify that _____ (name of the Applicant) has received the payments shown above against the respective years and that the net worth is as computed.

Name of the Authorized Signatory representing Auditing firm:

Designation:

Name of firm (Chartered Accountant):

Signature of the Authorized Signatory:

Seal of Audit firm.